

THE HASHMITE KINGDOM OF JORDAN - MINISTRY OF EDUCATION
GENERAL SECONDARY CERTIFICATE EXAMINATION - 2018
GENERAL ENGLISH

الدورة الصيفية / الفصل الثاني + المستوى الرابع / الكتاب الجديد
(وثيقة محمية/ محدودة)

DATE: SUNDAY 29th of April, 2018

TIME: 1 HOUR AND A HALF

2 - للمتقدمين في الفروع الاكاديمية والمهنية (جامعات)

ملحوظات: 1- أجب عن أسئلة هذه الورقة جميعها.

3 - عدد الاسئلة (5) وعدد الصفحات (4).

Read the following text carefully, and then in your ANSWER BOOKLET answer all the questions that follow. Your answers should be based on the text.

Today, we talk to Mr. Ghanem, a businessman based in Amman who often visits China. We asked him when he first started doing business with China. 'I've been doing business with China for many years. My first trip there was in 2004 CE, and it was not very successful.'

"My first trip was not successful and I worked for a small computer company in Amman. They sent me to China when I was still quite young. If only the company had realized that the Chinese respect age and experience more than youth!"

"On that visit, I made many mistakes so, I wish I had researched Chinese culture before I visited the country. In order to be successful in China, you need to earn their respect. Chinese business people will always ask about a company's successes in the past. However, because I worked for a new company, I could not talk about its track record. We did not do any business deals on that first trip'

"After that, I joined a larger company and they sent me on a cultural awareness course. On my next visit to China, it felt as if I hadn't known anything on my first visit!"

"If you want to do business in China, you should send recommendations from previous clients. I also send my business card with my job position and qualifications translated into Chinese before I visit a company,"

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- Question Number One (20 points)

1. According to the text, Mr Ghanem's first business trip to China was not successful for many reasons. Write two of these reasons. (2 points)
2. Mr Ghanem gave three pieces of advice to anyone wants to do business in China. Write them down. (4 points)
3. Quote the sentence which indicates that Mr Ghanem's second trip to China was successful in comparison to his first trip. (2 points)
4. Find a phrase in the text which means " is your reputation based on things you have done or not done in the past." (2 points)
5. What does the underlined word " they " refer to? (2 points)
6. Successful sales leaders always customize their sales pitch and presentation for specific audiences. Mention three things to give effective presentation. (3 points)

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7. If you expand your business in the global market, your sales and profits will increase. Think of this statement and, in two sentences, write down your point of view. (2 points)

B. Literature spot: (3 points)

Read the following lines from , *A Green Cornfield* carefully, then answer the questions that follow:

The cornfield stretched a tender green
To right and left beside my walks;
I knew he had a nest unseen
Somewhere among the million stalks.

موقع الأوائل التعليمي

1. Which line tells us that there was another listener, apart from the poet herself? (1 point)
2. Find a word which means (fresh and young) in the above lines? (2 points)

- Question Number Two (14 points)

A. Choose the suitable item from those given in the box to complete each the following sentences. There are more words than you need. Write the answers down in your ANSWER BOOKLET. (8 points)

make , play it by ear , nutrition , sociologist , point out , cause

1. Exercise can a big difference to your state of health .
2. Good is essential if patients are to make a quick recovery.
3. He was the first to observe the Industrial Revolution in Britain .
4. I haven't made any decisions; I'm just going to

B. Study the following sentence and answer the question that follows. Write the answer down in your ANSWER BOOKLET. (2 points)

- I talked to the headmaster and his teachers .

- Replace the underlined words with the correct gender- neutral words.

C. Complete the following item so that the new item has a similar meaning to the one before it, and write it down in your ANSWER BOOKLET. (2 points)

- Marwan is in charge of our marketing department.

- Marwan is

D. Choose the suitable item from those given to complete each of the following sentences and write it down in your ANSWER BOOKLET. (2 points)

1- We need workers who are willing to learn new skills.

(adapt - adaptation - adaptable)

2- They dismiss the idea that the high tax rates are harmful.

(economizing - economy - economically)

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- Question Number Three (12 points)

A. Correct the verbs between brackets then write your answers down in your ANSWER BOOKLET. (6 points)

1. Our computers tomorrow. (install)
2. We'll have the party in the garden as long as it (not , rain)
3. Fadi to live in Dubai, didn't he ? (use)

B. Complete each of the following items so that the new item has a similar meaning to the one before it, and write it down in your ANSWER BOOKLET. (6 points)

1. The ruby earrings are more valuable than the Pearl earrings.
The Pearl earrings
2. Is it best to get up early or to revise late at night ?
Do you know
3. People believed that the Italians were the first people to come up with a sign language system in the 16th century.
The Italians

الأوائل التعليمي

- Question Number Four (8 points)

- Choose the suitable item from those given to complete each of the following sentences and write it down in your ANSWER BOOKLET.

1. Do you mind why the sky sometimes looks real ?
(explain - explained - have explained - explaining)
2. My grandmother keeps losing her glasses. I wish she more careful.
(had been - were - will be - is)
3. it stops snowing, the plane won't take off.
(If - Even if - When - Unless)
4. She works for the UN, translating from English French.
(about - at - into - in)
5. I'll tell you what I understand by the term,?
(won't I - shall I - will I - shall not I)
6. Ali broke the glass, but his mother did not notice. He it.
(got away with - got on with - got over - got up)
7. The new boots are lighter and softer, and therefore more comfortable to wear.
The function of using therefore is to show:
(addition - purpose - consequence - contrasting)
8. He brought the tool, don't forget to try out before setting up the experiment.
(they - him - it - them)

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- Question Number Five (6 points)

- Read the following situations and rewrite the sentences using the words in brackets. Write the answers down in your ANSWER BOOKLET.

1. I regret telling Nancy my address. (only)

If

2. They didn't inform me, so I didn't attend the meeting. (might)

If

3. I don't think it's a good idea to take this car. (were)

If

Question Number Six (15 points)

A. EDITING (4 points)

Imagine you are an editor in the Jordan times. You are asked to edit the following lines that have four mistakes (one grammar mistake, one punctuation mistake and two spelling mistakes). Find out these four mistakes and correct them. Write the correct answers down in your ANSWER BOOKLET.

It is fascinating to observe the way language is abzorbed by a baby. He or she quickly learns to responds to certain sounds and words, for example, 'mum' or 'dad' , Then, after a few months, the baby starts to try out experimental noises and mimik sounds.

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B. GUIDED WRITING (4 points)

Read the information in the table below, and then in your ANSWER BOOKLET, write two sentences using all the given notes about new and old mobile phones.

Use the appropriate linking words.

- New mobile phones	- Old mobile phones
- big screen.	- small screen.
- fast.	- slow.
- breakable.	- unbreakable.
- the ability to keep in touch with people.	- the ability to keep in touch with people.

C. FREE WRITING (7 points)

In your ANSWER BOOKLET, write a composition of about 120 words on ONE of the following:

1. You and most of your colleagues will join the university very soon. Write a composition about the university you want to join, mentioning the subject you want to study and describing the courses, and facilities you prefer to have. Write an article expressing your opinion and support it with specific reasons.

2. You participated in a voluntary programme in your local community. Write a letter to your friend in England describing the activities you were involved in; why you have chosen these activities; and how they developed your personal skills.

(Your name is Nihad. Your address is P.O. Box 1646, Amman, Jordan)

The END

Department of English

Mehwar International Schools



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Model Answers
Level - 4
Department of English

- Question Number One (20 points)

- A -

1. a- he didn't have enough knowledge about the culture of China.
b- he was too young.
2. a- sending recommendations from previous client.
b- sending one's business card with their job position.
c- sending qualifications translated into Chinese.
3. On my next visit to China, it felt as if I hadn't known anything on my first visit!
4. Track record.
5. A larger company.
6. Open.
7. Open.

B. Literature spot:

1. I knew he had a nest unseen.
2. Tender.

- Question Number Two (14 points)

- A -

1. make.
2. nutrition.
3. sociologist.
4. play it by ear.

B. head teacher - their.

C. Marwan is responsible for our marketing department.

D. 1. adaptable. 2. economically.

- Question Number Three (12 points)

- A -

1. will be installed.
2. doesn't rain.
3. used.

B.

1. The Pearl earrings aren't as valuable as the ruby earrings.
2. Do you know whether it is best to get up early or to revise late at night?
3. The Italians were believed to have been the first people to come up with a sign language system in the 16th century.

- Question Number Four (8 points)

- | | |
|-----------------|-------------------|
| 1. explaining. | 2. were. |
| 3. Unless. | 4. into. |
| 5. shall I . | 6. got away with. |
| 7. consequence. | 8. it. |

- Question Number Five (6 points)

1. If only I hadn't told Nancy my dress.
2. If they had informed me, I might have attended the meeting.
3. If I were you , I wouldn't take this car.

Question Number Six

A. EDITING (4 points)

1. absorbed . → (spelling)
2. respond. → (Grammar)
3. . Then → (punctuation)
4. mimic → (spelling)

B. Guided Writing : open.

C. Free Writing : open.

Good Luck