



THE HASHEMITE KINGDOM OF JORDAN-MINISTRY OF EDUCATION
GENERAL SECONDARY CERTIFICATE EXAMINATION-2019

GENERAL ENGLISH

المستوى الرابع - الدورة الصيفية - الكتاب الجديد

DATE: 22/6/2018

TIME: ONE HOUR AND A HALF

ملحوظات: (1) أجب عن جميع أسئلة هذه الورقة

(2) للمتقدمين لجميع الفروع الأكاديمية

Read the following text carefully, and then in your ANSWER BOOKLET answer all the questions that follow. Your answers should be based on the article.

Today, we talk to Mr Ghanem, a businessman based in Amman who often visits China. We asked him when he first started doing business with China. 'I've been doing business with China for many years. My first trip there was in 2004 CE, and it was not very successful.'

Why was it not successful?

'I worked for a small computer company in Amman. They sent me to China when I was still quite young. If only the company had realized that the Chinese respect age and experience more than youth!'

When did you learn how to be successful in China?

'I joined a larger company and they sent me on a cultural awareness course. On my next visit to China, it felt as if I hadn't known anything on my first visit!'

Can you tell us about your last meeting in China?

'Of course! I arrived on time. You must not arrive late, as this shows disrespect. Then, when I met the company director, I shook hands with him gently. I began the meeting by making small talk about my interesting experiences in China. During the meeting, I made sure that my voice and body language were calm and controlled. I never told a joke, as this may not be translated correctly or could cause offence.' When I began negotiating, I started with the important issues.

Question Number One (55 points)

1. There are many things you have to do in order to make a business meeting successful. Write down four of them . (8 points)
2. Mr Ghanem's trip to China wasn't successful. Write the reasons . (8 points)
3. Write down the sentence which indicates that telling jokes during business meeting shows disrespect according to the Chinese culture. (8 points)
4. When did MrGhanem first start doing business with China? (8 points)
5. Find a word in the text which means ' discussing something in order to reach an agreement, especially in business or politics' . (8 points)
6. What do the underlined words " pronouns " refer to ? (5 points)

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7. If you want to be successful in business , you should have some important skills. Suggest three skills that lead to success in such area. **(5 points)**
8. It is important to know about different cultures and habits to achieve success in business. Think of this statement and , in two sentences, write down your point of view. **(5 points)**

Question Number Two (45 points)

A) Choose the suitable item from those given in the box to complete each of the following sentences . There are more words than you need . Write the answers down in your ANSWER BOOKLET . (24 points)

package holiday , ask questions , prepared , exported , minerals

1. After the talk, there will be a chance for you toabout anything you don't understand .
2. When you are ready for something, you are for it.
3. Jordan is rich in a lot of naturalsuch as coal and salt .
4. We met the travel agent who arranged everything for our

B) Replace the underlined collocation in the sentence below with the correct phrase. Write the answer in your ANSWER BOOKLET. (6 points)

5. In business, when you meet someone for the first time, it's polite to make hands

C) Choose the correct answer from those given in brackets to compete the following sentences and write down the answer in your ANSWER BOOKLET . (15 points)

1. The lecturer had a strong on the students.
(**impressive , impress , impression**)
2. Ali works for long hours in order to his financial problems .
(**solve , solution , solvable**)
3. Saif is asalesman who can sell anything to anyone.
(**proficiency, proficiently , proficient**)
4. I'm confused. Could you give me some....., please?
(**advise , advice , advisable**)
5. The company is pleased with your work and is happy to give you a.....
(**recommend , recommended , recommendation**)
6. I need to my computer, it has got many viruses.
(**update , updatable , updatability**)
7. The new hand, which was developed by Swiss and Italian scientists, was a huge.....
(**improve , improvement , improved**)

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Question Number Three (40 points)

A) Choose the correct form of the verb from those given in brackets to complete each of the following sentences, then write your answers down in your ANSWER BOOKLET.

(15 points)

1. It was too hot to go to the beach yesterday. If only itcooler
(were , had been , was , is)
2. Do you mind a lunch with me right now ?
(has , have , had , having)
3. Ali don't pass the exam, he wishes he hard.
(studies , had studied , study , studied)

B) Complete each of the following items so that the new item has a similar meaning to the one before it and write the answer down in your ANSWER BOOKLET . (40 points)

1. Hassan regrets getting low marks.
Hassan wishes.....
2. They found that a lot of electrical appliances are stolen every day.
A lot of electrical appliances
3. I feel sorry that some drivers didn't follow the rules.
If only.....
4. Gold is more precious than silver.
Silver
5. Will Nadia start her new job next week or not?
Can you tell me
6. People think that making exercise increases the heart rate.
Making exercise.....
7. Business study is better than social study.
Social study
8. I was tired and I I should have gone to the party.
If only.....

C) Choose the correct answer from those given in brackets to complete each of the following sentences, write down your answers in your ANSWER BOOKLET . (20 points)

1. If you are polite, you won't offence or upset anybody.
(earn , join , shake , make)
2. Talal didn't enjoy living in a village. He wishes hein somewhere more interesting.
(live , lived , has lived , had lived)
3. I need to organise my time better. I think I'll.....
(make a start , draw up a timetable , do exercise , take a break)
4. We were caught in traffic; therefore we missed the start of the play. The underlined linking word express
(reason , ability , opinion , results)

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Question Number Five (40 points)

A) EDITING . (12 points) Imagine that you are an editor in the Jordan Times . You are asked to edit the following lines which have four mistakes. Correct these mistakes and write the correct answers in your ANSWER BOOKLET.

In Jordan, students can attend one of ten public universities, or one of nineteen private universities, A large number of Jordanian students chose to study at these enstitutions, as well foreign students from all over the world. These are undergraduates studying for a first degree, or postgraduates studying for a Master's degree, a PhD or a higher dibloma.

B) GUIDED WRITING (12 points) Read the information in the table below about the internet of things , and then in your ANSWER BOOKLET ,write two sentences about them . Use the appropriate linking words you need .

what will people be doing in the future
- work in virtual offices. - travel by flying cars. - use robots as servants. - study by internet.

C) In your ANSWER BOOKLET , write a composition of about 120 words on one of the following. (16 points)

a. It's said that "Traditional crafts have no place in today's society" Write a report for your school magazine in which you discuss this statement about the importance of preserving such crafts and the best ways to achieve this goal .

b. Write two paragraphs about an art or cultural event that you have been to or have read about. The first paragraph should say what was good about it, and the second should contain any criticisms that you may have.

ABEER ATHREH