كورس الهدف

في اللغة الانجليزية

مكثف قواعد واسئلة مقترحة

لجميع الفروع المهنية زراعي/صناعي/تجميل/اقتصاد منزلي الاستاذعمر جوارنه

078648223407962615990777590657

### التحميل من موقع الأوائل التعليمي www.awa2el,net



## THE HASHEMITE KINGDOME OF JORDAN-MINISTRY OF EDUCATION GENERAL SECONDARY CERTIFICATE EXAMINATION 2024 GENERAL ENGLISH

الدورة الصيفية - الاستاذ عمر جوارنة

DATE: Saturday 14<sup>th</sup> of June, 2024

TIME: 1 hour and a half

ملحوظات: 1- اجب عن أسئلة هذه الورقة جميعها 2- للمتقدمين في الفروع المهنية 3- عد الأسئلة (5) وعد الصفحات (4)

Read the following texts carefully, and then in your ANSWER BOOKLET answer all questions that follow. Your answer should be based on the text.

Ibn Bassal was a writer, a scientist and an engineer who lived in Al-Andalus in the eleventh century CE. He worked in the court of Al-Ma'mun, <u>who</u> was the King of Toledo. His great passions(interests) were botany, which is the study of plants, and agriculture. Although he was a great scholar, he was also a practical man and all of his writing came from his own 'hands-on' experience of working the land.

One of the many things which Ibn Bassal achieved was A Book of Agriculture. The book consisted of sixteen chapters which explain how best to grow trees, fruit and vegetables, as well as herbs and sweet-smelling flowers; perhaps the most famous chapter of all was the one that described how to treat different types of soil. Ibn Bassal also worked out how to irrigate the land by finding underground water and digging wells. He designed water pumps and irrigation systems. All of these things were passed on through his writing

The influence of Ibn Bassal's book was enormous. As farmers down the generations followed his instructions and advice, the land became wonderfully fertile and produced more than enough food for the fast-growing population. The irrigation systems that he and his followers put in place are still in evidence in Spain. Although his name is not widely known, Ibn Bassal's legacy to the world has been great.

- 1- Ibn Bassal was a polymath. Which of the following are examples of his areas of knowledge.
- A: geology B: botany C: agriculture D: B+C
- 2- Quote the sentence which shows Ibn Bassal's two great interests.
- **A:** His great passions were botany, which is the study of plants, and agriculture.
- **B:** He worked in the court of Al-Ma'mun, who was the King of Toledo.
- C: One of the many things which Ibn Bassal achieved was A Book of Agriculture.
- 3- Quote the sentence which indicates that Ibn Bassal was a polymath.
- A: Ibn Bassal was a writer, a scientist and an engineer who lived in Al-Andalus in the eleventh century CE.
- B: Ibn Bassal also worked out how to irrigate the land by finding underground water and digging wells.
- **C:** All of these things were passed on through his writing.
- 4- The article states that there are many achievements of Ibn Bassal in irrigation. Which of the following are achievements
- A: finding underground water and digging wells
- **B**: As farmers down the generations followed his instructions and advice
- C: Ibn Bassal's legacy to the world has been great
- 5- Find a word in the text which means "what someone leaves to the world after their death".
- **A**: irrigation **B**: legacy **C**: fertile
- 6- What does the author suggest is Ibn Bassal's legacy to the world?
- A: the fast-growing population B: agricultural instructions and advice C: his name is not widely known
- 7- The underlined pronoun refers to .......
- A: Ibn Bassal
- **B**: scientist
- C: Al-Ma'mun

Answer: 1- D 2- A 3- A 4- A 5- B 6- B 7- C

## تر جوارت 0/20482234 د التحميل من مو قع الأو ائل التعليمي www.awa2el.net

You need to do your research to make sales pitch. It is essential to know everything about your product. Do you know when it was developed, and where it is produced? You also need to know who the target market is – for example, the age group or income of the people who might buy it. Not only that, you should know all about the competition – that is, similar products on the market. Why is your product superior to others and why does it have better value?

In addition, you should know exactly which people you are speaking to, and what their needs are. For example, if they represent a middle-class department store in a humble neighbourhood, be ready to explain why your particular product would suit customers who do not have lots of money. What makes your product perfect for them? Most of all, you need to believe in what you're selling, and the best way to do that is to use it!

Plan your presentation carefully, not just what you will say, but how you will say it. Will you read it word by word, use notes or memorize it? Whatever you decide, it is always a good idea to have a list of your main points, in case something interrupts you, or you simply freeze with nerves (it happens!). Then practise it, if possible in front of colleagues. Make changes and practise it again.

The way in which you can be professional to make sales pitch is to keep your presentation short and simple. Start with some friendly comments. For example, thank your hosts for allowing you to speak to them, and compliment their company. Remember to speak slowly and clearly. It is important to appear confident (even if you're nervous!). While you're speaking, don't keep your head down. Instead, look round the room and make eye contact with your audience. Smile! When you've finished speaking, invite questions. If you don't know the answers, don't pretend! Thank the questioner and promise to find out the answer (and do it!). Finally, have a summary of your presentation ready to hand out at the end of the session.

- 1. According to the last paragraph, what are the two qualities of a professional presentation?
- a. ready and hand out
- **b.** use notes **c.** short and simple 2. Find the expression which means 'people who are identified as possible customers'.
- **a**. superior product
- **b**. appear confident
- c. target market
- 3. Write down the sentence which indicates how the person can believe in what he is selling.
- a. Not only that, you should know all about the competition that is, similar products on the market.
- b. Most of all, you need to believe in what you're selling, and the best way to do that is to use it!
- c. While you're speaking, don't keep your head down. Instead, look round the room and make eye contact with your audience.
- 4. What does the underlined pronoun 'them' refer to?
- **a**. comments
- **b**. hosts

- **c**. colleagues
- 5. There are many ways in which you say the presentation to make sales pitch. One of these ways is..
- a: promise to find out the answer
- b: don't keep your head down
- c: use notes
- 6. Write down examples of comments when you say the presentation.
- a: thank your hosts for allowing you to speak to them
- **b**: compliment their company
- C: don't pretend
- 7- The article states that there are many ways to do research to make sales pitch. two of them are.....
- **a:** 1- when the product was developed 2- where it is produced?
- **b:** 1- don't keep your head down 2- smile
- **c**: 1- you need to believe in what you're selling 2- use it
- 8- You also need to know who the target market. Give two examples on the target market
- a: 1- thank your hosts for allowing you to speak to them, 2- compliment their company
- **b:** 1- keep your presentation short and simple 2- Start with some friendly comments
- **C:** 1- the age group 2- income of the people who might buy it

Answer:1- c 2- c 3- b 4- b 5- c 6- d 7:a 8: c

Question number two (33 points)
A) Choose the suitabl item from those given in the box to complete each of the following
sentences, then write the answers down in your ANSWER BOOKLET. (15 points)
1- We burn carbon whenever we use oil, coal or gas. This is known as our carbon
a: headphones b: footprint c: neutral
2- Many megaprojects consist of cities, which will be built according to principles of
sustainable living .
a: artificially-created b: headphones c: footprint
3- Be very careful when you answer the questions, and try not to a mistake
a: make b: responsible c: artificially-created
4- 1. When you talk about business and try to do a deal, you
a: make b: negotiate c: artificially-created
5- I give the translation throughto other people at the meeting.
headphones footprint neutral
B. Complete the following sentences with the suitable words derived from the words in the
words in brackets and write the answers down in your ANSWER BOOKLET. (15 points)
1-the surgeon performed anto remove some damaged lung tissue.
(operation operational operationally operate )
2- some drugs canyour ability to drive .
(influence influentially influential )
3- the city center isdestroyed on Sundays.
(practice practioner practical practically )
4-Another way of saying that something could beis to say it is viable.
(successful successfully success succeed)
5- The company is pleased with your work and is happy to give you a
(recommend recommendation recommended)
C . Study the following sentence and answer the questions that follows. Write the answer down in your ANSWER BOOKLET. (3 points )  The person who is believed to be responsible for the design of the tower, which was originally a minaret, is the mathematician and astronomer Jabir ibn Aflah.  the function of using the non-defining relative clause in the above sentence is  a: to give essential information  b: to give extra information
Question number three (42 points)
A. Choose the correct form of the verbs from those given bellow to complete each of the
following sentences and write your answer down in your ANSWER BOOKLET. (12 points) 1-
Oh no! I've forgotten my library book. I wish Iit .
(didn't forgotten haven't forgotten forgot hadn't forgotten)
2- I want to go out this afternoon, but I don't feel well. If only Ia headache.
(didn't have hadn't had haven't had had)
3- Your new computera long time as long as you are careful with it.
(last will last would last would have lasted)
4- I regret going to bed late last night. I wish I earlier.
(had gone hadn't gone went didn't go)
B. Complete each of the following items so that the new item has a similar meaning to the one before it and write it down in your ANSWER BOOKLET. (24points)
1. Law convey that I didn't need that healt
1- I am sorry that I didn't read that book. a: I wish I hadn't read that book.
<b>b</b> : I wish I had read that book. <b>c</b> : I wish I didn't read that book.

### 2- we didn't get up earlier, and now we're late.

- a: if only we had got up earlier
- b: if only we didn't got up earlier
- c: if only we hadn't got up earlier
- 3- Samia regrets being angry at breakfast time.
- a: If only Samia hadn't been angry at breakfast time
- **b**: If only Samia had been angry at breakfast time
- c: Samia wishes hadn't been angry at breakfast time
- 4- Sultan forgot to do his Science homework.
- a: Sultan wish he hadn't forgotten to do his Science homework.
- **b**: Sultan wishes he had forgotten to do his Science homework.
- **c**: Sultan wishes he hadn't forgotten to do his Science homework.
- 5- I like Geography most of all.
- a: The subject who I like most of all is Geography
- **b**: The subject that I like most of all is Geography
- c: The subject that I like most of all was Geography
- 6- I stopped working at 11 p.m.
- a: It was 11 p.m when I stopped working.
- **b:** It is 11 p.m when I stopped working.
- c: It was 11 p.m where I stopped working.

#### C) study the following dentence and answer the questions that follows. Write the answer down in yoyr ANSWER BOOKLETE. (6 points)

Before you find a full-time job, why don't you consider doing voluntary work?

- 1- the function of using" why don't you" in the above sentence is ......
- **a**: giving advice **b**: to give additional information

We're late. if only we had caught the earlier bus.

- 2- What is the function of using "if only" in the above sentence?
- **a**: to express regrets about the past **b**: to express wishes about the present

### Question number four (75 points)

		able item from				the following sentences and ats )
1- The per	son who c	ontributed to t	he inventior	of the oud _	Al-ŀ	Kindi.
(is	was	were	are)			
2- the sub	ject that I	like most of all	Ge	ography		
(is	was	were	are)			
3- The year	ır in		Petra was m	ade a World	Heritage Site v	vas 1985 CE.
(which	where	whose	who )			
4- I am tir	ed . I wish	1	too late la	ist night .		
(didn't wo	rked	hadn't wor	ked	work	was wo	rking)
5- Ziad is r	ot very go	od at basketba	III. He wishe	s he	taller!	
(is wer	e was	had been)				
6- Jamal n	night not h	ave become a	musician if h	is parents		him.
(hadn't e	ncouraged	hasn't	encouraged	don't	encourage	didn't encourage)
7- It was t	he month	of Ramadan		IbnSina d	ied, in June 10	37 CE.
(which	where	when	who)			
8- The wal	Is and hug	e corner tower	s of the cast	:le,	was bui	It at the beginning of the fourth
century Cl	, are still s	standing.				
(which	that	where wh	en)			

## الاستاذ عمر جوارنة 0786482234 فيس بوك: طلاب الاستاذ عمر جوارنه 20786482234 تم التحميل من موقع الأو ائل التعليمي www.awa2el,net

9- It was too hot to go to the beach yesterday. If only it cooler.
(had been hadn't been wasn't weren't)
10- Jordan needs to import a lot of oil. If only itlarger oil reserves.
(has had had had)
11- I can't do this exercise. I wish I
(understood understand understanding)
12- Our team didn't play very well yesterday. If only they better.
(had played played have played)
13- if Huda ill yesterday, she wouldn't have missed the exam.
( wasn't hadn't been hasn't been hadn't)
14- As you have a Geology degree, do a course in Land Surveying and become a surveyor.
(you could why don't you if I were you ought to)
15, I'd find out about training courses.
(you could why don't you if I were you ought to)
B. Read the following situation and rewrite the sentences using the words in brackets. Write
the answers down in your ANSWER BOOKLET. (24 points)
1- I didn't bring a coat, and now I am cold.
a: I wish I hadn't brought a coat.
<b>b</b> : I wish I had brought a coat.
c: I wish I didn't bring a coat.
2- Jabir ibn Hayyan did his research in a laboratory in Iraq.
a: The country when Jabir ibn Hayyan did his research in a laboratory was Iraq
<b>b</b> : The country where Jabir ibn Hayyan did his research in a laboratory is Iraq
c: The country where Jabir ibn Hayyan did his research in a laboratory was Iraq
3- Petra was made a World Heritage Site in 1985 CE.
a: The year when Petra was made a World Heritage Site is 1985 CE
b: The year where Petra was made a World Heritage Site was 1985 CE
c: The year when Petra was made a World Heritage Site was 1985 CE
4- The Egyptians built the pyramids.
a: It was the Egyptians who built the pyramids.
<b>b</b> : It is the Egyptians who built the pyramids.
<b>c</b> : It was the Egyptians where built the pyramids.
5- My cousins don't live near here
a: I wish they aren't so far away
<b>b</b> : I wish they weren't so far away
c: I wish they hadn't been so far away
6- The Sahara Desert is very hot. It's in Africa.
a: The Sahara Desert, where is in Africa, is very hot
<b>b</b> : The Sahara Desert, which in Africa, is very hot
c: The Sahara Desert, which is in Africa, is very hot
C . Complete the following mini-dialogues by giving advice. (6 points)
<b>1.A:</b> I would like to get a job as a teacher of English.
B:study English at university?
(why don't you you could if I were you, I would)
(why don't you you could if I were you, I would)  2. A: I don't understand what we have to do for homework.
2. A: I don't understand what we have to do for homework.

### فيس بوك: طلاب الاستاذ عمر جوارنه

## جوارت 0700402234 لتحميل من موقع الأو ائل التعليمي www.awa2el.net

Question number five: (25 points)

A. EDITING (8 POINTS)

Imagine you are an editor in the Jordan times. You are asked to edit the following lines that have eight underlined mistakes . correct these mistakes and write the answers in your ANSWER BOOKELET.

<u>Magaprojects</u> are extremely large investment projects, <u>where</u> are <u>design</u> to encourage <u>ekonomic</u> growth and bring new benefits to cities, Although magaprojects vary in terms of size and cost, they were all, by definition, expensive, public projects that attract a high level of interest and media coverage.

Masdar City. which began its development in 2006 CE, will be the world's first carbon-nautral, zero- waste arteficially-created city.

### B. GUIDE WRITING (8 points)

Read the information in the table below, and then write two sentences about Exports from the Eu to Jordan using the information in the box. use the appropriate linking words.

	Export £ frpont the cErt	<b>to</b> r <i>i</i> tizm	d <b>ao</b> the EU	
food a	rf <b>ddid e ad iliwe</b> l anim	a <b>ls</b> 4.5 %	<b>65.6</b> %	
chem	ic <b>ah</b> emicals	18.6 %	637.2 %	
mach	in <b>ena</b> ,chinery	37.8 %	67.4 %	
Meta	sMetals	7 %	16.8 %	

### **C. FREE WRITING (9 POINTS)**

In your ANSWER BOOKLET, write a composition about 120 words on ONE of the following.

- 1- Write about 80 words to describe your ideal job. Say how you will feel if you get it.
- 2- Choose or invent a product. Note down its good and bad qualities. Write a paragraph of 100 words about it, ending with your opinion.

### **Answers**

### Question number one

- A) 1- 1- She has always been fond of languages. 2- Her father worked in many different countries when she was young and they usually travelled with him. When they visited a country, she always wanted to learn the language. **3**- At school she was very good at English.
- 2- 1- English is not the same in all English-speaking countries. For example, the English words that are used in India are sometimes different to the words that people use in the UK, the USA or Australia. 2- As well as knowing regional English, 3- you also need to know a lot of specialist language. Some of the words that are used to talk about business, science or law, for example, make it almost a different language!
- 3- 1- you will need to show that you have good listening skills and a clear speaking voice.2- You will also need to show that you can think quickly 3- and that you are able to concentrate for long periods of time.
- 4- Provided that you have a postgraduate qualification, you will probably get a job as an interpreter quite quickly.
- 5- secure
- 6- a job as an interpreter or interpreter
- 7- to get more money to be nearer home to get better environment to get a new job direction
- 8- I think that it is true because 'making a life' is not totally dependent on the money you earn but it also depends on your friends and family
- B) 1- 1- Do you know when it was developed, 2- and where it is produced? 3- You also need to know who the target market is 4- you should know all about the competition – that is, similar products on the market.
- 2- 1- the age group 2- income of the people who might buy it.
- 3- 1- Will you read it word by word, 2- use notes 3- memorise it
- 4- Whatever you decide, it is always a good idea to have a list of your main points, in case something interrupts you, or you simply freeze with nerves (it happens!).
- 5- target market
- 6- presentation

فيس بوك: طلاب الاستاذ عمر جوارنه تم التحميل من موقع الأو ائل التعليمي www.awa2el.net

7- 1- to Keep your presentation short and simple. 2- Start with some friendly comments 3- Remember to speak slowly and clearly 4- It is important to appear confident (even if you're nervous!). 5- While you're speaking, don't keep your head down 6- Smile 7- When you've finished speaking, invite questions.

- 8-1- thank your hosts for allowing you to speak to them, 2- and compliment their company.
- 9- I think that is true because people get and remember all information about the product easily such as phones numbers and some people arrive late

#### Question number two

- A) 1- footprint 2- artificially-created 3- make 4- negotiate 5- headphones
- B) 1- operation 2- influence 3- practically 4- successful 5- recommendation
- C) to give additional information

#### Question number three

- A) 1- hadn't forgotten 2- didn't have 3- will last 4- had gone
- B) 1- b: I wish I had read that book.
- 2- a: if only we had got up earlier
- 3- Samia hadn't been angry at breakfast time
- 4- he hadn't forgotten to do his science homework
- 5- that I like most of all is Geography
- 6- was 11 p.m when I stopped working
- **C)** 1- giving advice 2- to express regrets about the past

### Question number four

- A) 1- was 2- is 3- which 4- hadn't worked 5- were 6- hadn't encouraged 7- when 8- which
- 9- had been 10- had 11- understood 12- had played 13- hadn't been 14- you could 15- if I were you
- 1- b: I wish I had brought a coat.
- 2- c: The country where Jabir ibn Hayyan did his research in a laboratory was Iraq
- 3- c: The year when Petra was made a World Heritage Site was 1985 CE6- which is in Africa, is very hot 4-a: It was the Egyptians who built the pyramids.
- 5- b: I wish they weren't so far away
- 6- c: The Sahara Desert, which is in Africa, is very hot
- C) 1- why don't you 2- if I were you

### Question number five

- A) Megaprojects which designed economic . Although , which neutral artificially
- B) The EU exported to Jordan 14.5 % of food and live animals, but Jordan expored to the Eu 5.6 % of food and live animals.

مكثف اسئلة

The EU exported to Jordan 7 % of metals, but Jordan expored to the Eu 16.8 % of metals.

Q1- Re	ad the following sentences then choose the correct answer.
1.	Many instruments that are still used today in were designed by Arab scholars.
	(operational / operate / operations)
2.	When do you to receive your test results?
	(expect / expectancy / expectantly)
3.	The when Al-Jazari invented the mechanical clock was the twelfth century.
	(period , country , person)
4.	The way in I would define success is being very good at something you care about.
	(who , whose , which)

5. The year in ...... Petra was made a World Heritage Site was 1985 CE. (when , which , where)

## الاستاذ عمر جوارنة 0786482234 فيس بوك: طلاب الاستاذ عمر جوارنه 20786482234 تم التحميل من موقع الأو ائل التعليمي www.awa2el,net

	6.	A mathematician is someone works with numbers. (who, whose, which)
	7.	Qasr Bashir is a Roman castle is situated in the Jordanian desert.
		(where , which , who)
	8.	Petra is an important site.
		(archaeological, archaeology, archaeological)
	9.	Have you seen Nasser's of postcards?
		(collection, collect, collective)
	10.	That plan is well prepared, it is to achieve the aims. (viability)
		(viable , viability , viably)
	11.	Thank you for your help, I really it.
		(appreciation , appreciate , appreciative )
	12.	Photography and painting are two examples of the arts.
		(visual , visually , vision)
		It would be (succeed , successful , successfully)
		The graduation ceremony was a very occasion for everyone.
		(memory, memorising, memorable)
		Nuts contain useful such as oils and fats.
		(nutrients, nutritious, nutrition)
		It is important to give young people the so that they can help themselves.
		(know, knowledge, known)  How quickly does bloodround the body?
		(circulate, circulation, circulative)
		Ziad is not very good at basketball. He wishes hetaller! (is , were , was)
		I can't do this exercise. I wish I
		(understood, understand, understanding)
		Mr Haddad does not understand the Chinese businessman. If only he Chinese.
		speak, spoke, had spoken)
		Jordan <b>needs</b> to import a lot of oil. If only itlarger oil reserves.
		(has / had / had had) ركز I will buy this car unless it expensive. (is , isn't, was , were)
		Water to ice if the temperature falls below zero. (turn, turns, turned)
		ess you have a language degree, you not be able to become an interpreter.
		II , would, won't)
•		If you get an interview for a job, you to show that you have good listening skills.
		eded , will need , would need)
	-	If you are successful, it a secure and rewarding job. (is, will be, would be)
		You get a huge feeling of satisfaction when you know that people everything you
		nslate. (understand, understood, had understood)
		if you to learn a new language, you need to be motivated.
	•	rill want , wanted ) مهم
		if Huda ill yesterday, she wouldn't have missed the exam.  (wasn't , hadn't been , hasn't been , hadn't )
		A: I would like to get a job as a teacher of English.
		3:study English at university?
		if I were you, you could , why don't you)
	34.	if my father had gone to university, he have been a teacher. (can, could, will)
	35.	Jamal might not have become a musician if his parents encouraged him.
		(haven't , hadn't, hasn't)
	36.	, I'd find out about training courses.
	(if	I were vou. vou could . whv don't vou)

#### فيس بوك: طلاب الاستاذ عمر جوارنه الاستاذ عمر جوارنة 0786482234 10 التحميل من موقع الأو اثل التعليمي www.awa2el.net

2- expect 3- period 5- which 7- which 8-**Answers:** 1- operations 4- which 6 who archaeological 9- collection 10- viable 11- appreciate 12- visual

13- successful 14- memorable 15- nutrients 16- knowledge 17- circulate 18- were

19- understood 20- spoke 21- had 22- is 23- turns 24- won't 25- will need 27-26- will be 28- want 32- why don't you 34- even if 35- could 36- If I were you understand

Q2: Complete each of the following items so that the new item has a similar meaning to the one before it and write it down in your ANSWER BOOKLET.

1.	The Great Mosque in Cordoba was built in 784 CE by Abd Al-Rahman I
	Abd Al-Rahman I

The Mosque \_

- 2. Omar went with his friends to London last year.
  - a: The person who went with his friends to London last year is Omar .
  - **b**: The person which went with his friends to London last year is Omar .
  - c: The person who went with his friends to London last year was Omar .
- 3. My daughter graduated from university on Monday.
  - a: The day when my daughter graduated from university was Monday.
  - **b**: The day when my daughter graduated from university is Monday.
  - **c**: The day where my daughter graduated from university was Monday.
- 4. I like Geography most of all.
  - a: The subject that I like most of all was Geography.
  - **b**: The subject that I like most of all is Geography.
  - c: The subject when I like most of all is Geography.
- 5. The Sahara Desert is very hot. It's in Africa. (relative pronoun)
  - **a**: The Sahara Desert, where is in Africa, is very hot.
  - **b**: The Sahara Desert, which in Africa, is very hot.
  - c: The Sahara Desert, which is in Africa, is very hot.
- 6. Children often have problems with their teeth. They like sweets so much. (who)
  - a: Children, who like sweets so much, often have problems with their teeth.
  - **b**: Children, whose like sweets so much, often have problems with their teeth.
  - c: Children who like sweets so much, often have problems with their teeth.
- 7. I would like to learn how to use the computer. I don't know how to use it.
  - **a**: If only I know how to use the computer.
  - **b**: If only I knew how to use the computer.
  - **c**: If only I had known how to use the computer.
- 8. I didn't wake up early and I missed the bus.
  - a: I wish I woke up earlier
  - **b**: I wish I had woken up earlier
  - c: I wish I haven't woken up earlier.
- 9. I am sorry that I am not somewhere warm and sunny.
  - a: If only I am somewhere warm and sunny.
  - **b**: If only I were somewhere warm and sunny.
  - c: If only I had been somewhere warm and sunny.

### 11

- 10. They regret you did not call before coming.
  - **a**: They wish you didn't call before coming.
  - **b**: They wish you had called before coming.
  - **c**: They wish you called before coming.
- 11. I got really badly sunburnt on the beach yesterday because I forgot my sun-cream.
  - **a**: I wish I hadn't forgotten my sun-cream.
  - **b**: I wish I haven't forgotten my sun-cream.
  - c: I wish I didn't forget my sun-cream.
- 12. Hello Omar. It is a pity that you are absent. Your friends are having a lot of fun in the theatre.
  - a: I wish you aren't absent. Your friends are having a lot of fun in the theatre
  - **b**: I wish you hadn't been absent. Your friends are having a lot of fun in the theatre
  - c: I wish you weren't absent. Your friends are having a lot of fun in the theatre
- 13. I have fixed my old car many times. I regret I didn't buy a new car.
  - a: If only I had bought a new car.
  - **b**: If only I bought a new car.
  - c: If only I have bought a new car.
- 14. Omar should have been in Petra. he didn't have a good time here at home.
  - a: Omar wish he had been in petra.
  - **b**: Omar wishes he hadn't been in petra.
  - c: Omar wishes he had been in petra.
- 15. I regret going to bed late last night. I couldn't get up early.
  - a: If only I hadn't gone to bed late last night
  - **b**: I wish I had gone to bed late last night.
  - c: If only I didn't go to bed late last night
- 16. Rawan regret being unhappy at lunch time.
  - a: If only Rawan hadn't been unhappy at lunch time.
  - **b**: If only Rawan haven't been unhappy at lunch time.
  - c: If only Rawan weren't unhappy at lunch time.
- 17. My son isn't old enough to drive a car.
  - **a**: He wish my son were older.
  - **b**: He wishes my son had been older.
  - c: He wishes my son hadn't been older.
- 18. Our team didn't play very well yesterday.
  - a: If only they had played better yesterday.
  - **b**: If only they hadn't played better yesterday.
  - c: If only they have played better yesterday.
- 19. Oh no! I've forgotten my library book. I left it at home.
  - a: I wish I had forgotten my library book.
  - **b**: I wish I hadn't forgotten my library book.
  - c: I wish I haven't forgotten my library book.

		تم التحميل من موقع الأوائل التعليمي www.awa2eI,net
20.	a: If	dn't bring a coat, and now I am cold. only I had brought a coat. only I hadn't brought a coat.
	c: If	only I have brought a coat.
21.	we	didn't get up earlier, and now we're late.
	if or	nly
22		el ill because <u>I ate so much sweet</u> .
22.		
	I WIS	sh
23.	Fad	i keeps losing his wallet. <u>He should be more careful.</u>
	Fadi	i (wish)
24.	Hud	a was too busy yesterday. <u>She wasn't able to come</u> .
	Hud	a (wish)
25.		broken my watch because <u>I dropped it.</u>
	Ans	wers:
	1.	Abd Al-Rahman I was the person who <b>built</b> the Great Mosque in Cordoba in 784 CE. نتبه في تحويل المجهول الى المعلوم اذا بدأت جملة التحويل باسم العاقل
		تمهمة The Mosque that was built in 784 CE by Abd Al-Rahman I was The Great Mosque in Cordoba
	2.	The person who went with his friends to London last year was Omar.
	3.	The day when my daughter graduated from university was Monday.
	4.	The subject that/which I like most of all <b>is</b> Geography
	5.	The Sahara desert, <u>which <b>is</b> in Africa</u> , is very hot.
	6.	Children, who like sweets so much, <b>often have</b> problems with their teeth.
	7.	If only I knew how to use the computer.
	8.	I wish I had woken up earlier/ I wish I hadn't missed the bus.
	9.	If only I were somewhere warm and sunny.
	10	They wish you had called before coming omar jawrnih

- 11. I wish I hadn't forgotten my sun-cream.
- 12. I wish you weren't absent. Your friends are having a lot of fun in the theatre.
- 13. If only I had bought a new car.
- 14. Omar wishes he had been in petra./Omar wishes he had had a god time here
- 15. If only I hadn't gone to bed late last night/ if only I had gone to bed earlier.
- 16. If only Rawan hadn't been unhappy at lunch time./had been happy.
- 17. He wishes my son were older.
- 18. If only they had played better yesterday.
- 19. I wish I hadn't forgotten my library book./I wish I hadn't left it at home.
- 20. If only I had brought a coat./I wish I had brought a coat.
- 21. If only we had got up earlier./I wish we had got up earlier.
- 22. If only I hadn't eaten so many sweets./I wish I hadn't eaten so many sweets.
- 23. If only he were more careful./I wish he were more careful.
- 24. If only she had been able to come./I wish she had been able to come.
- 25. If only I hadn't dropped it./I wish I hadn't dropped it.
- Q 3: Rewrite these sentences, emphasising the underlined part, and using the structure as shown.

اعد كتابة هذه الجمل بالتركيز على الجزء الذي تحته خط

- 1- Jabir ibn Hayyan did his research in a laboratory in Iraq.
  - a: The country where Jabir ibn Hayyan did his research in a laboratory was Iraq.
  - **b**: The country when Jabir ibn Hayyan did his research in a laboratory was Iraq.
  - c: The country where Jabir ibn Hayyan did his research in a laboratory is Iraq.

13

## الاسناذ عمر جوارنة 0786482234 فيس بوك: طلاب الاستاذ عمر جوارنه تم التحميل من موقع الأو ائل التعليمي www.awa2el,net

- 2- Queen Rania opened the Children's Museum of Jordan in 2007 CE.
  - **a**: It was Queen Rania who opened the Children's Museum of Jordan in 2007 CE.
  - **b**: It is Queen Rania who opened the Children's Museum of Jordan in 2007 CE.
  - c: It was Queen Rania which opened the Children's Museum of Jordan in 2007 CE.

### Answers:

- 1- The country where Jabir ibn Hayyan did his research in a laboratory was Iraq.
- 2- It was Queen Rania who opened the Children's Museum of Jordan in 2007 CE.

	Q5: Corrects the verbs between brackets then write your answer down in your ANSWER BOOKLET.
1-	Ali <i>didn't pass</i> his exams. If only he harder.
	(hadn't studied had studied studied)
2-	I want to study abroad. I wish I an influent English speaker.
	(am had been were)
3-	They <i>went</i> to the party last night. I wish I with them.
	(am had been were)
4-	Yasmeen <i>feels ill</i> . If only she uncovered food.
	(hadn't eaten had eaten didn't eat)
5-	Khaled wishes he poems when he <i>was</i> 10.
	(had read has read read)
6-	The interview <b>wasn't</b> successful. If only I an English course that would enable me to
	answer all questions. (had taken took have taken )
7-	My friend doesn't understand what the tourists in Aqaba talk with me. He he
	many languages. (wish wished wishes ) (spoke speak had spoken)
8-	I <b>always go</b> to work on foot. If only I a car.
	(had have has had had)
9-	I couldn't find my pen yesterday. If only I it on my back way home.
	(hadn't dropped had dropped dropped)
10-	We <i>are cold</i> . We wish we some warm clothes.
	(had brought have brought brought)
11-	Yesterday I was exhausted. If only Ienough time to have a rest.
	(had had have had)
12-	If you water, you <u>die</u> .
	(didn't drink hadn't drunk don't drink)
13-	I will send some emails if she enough time to read.
	(has had had had)
14-	When you <i>heat</i> water to 100, it
	(boils boil can boil)
15-	I won't buy my favourite toys as long as Iany money.
	(don't get didn't get hadn't got)
16-	I'll buy the book provided that it too expensive.
	(isn't wasn't hadn't been)
17-	If I at home, I would have the celebration.
	(had stayed have stayed didn't stay) (miss misses missed)
18-	Ito the match if you <b>hadn't invited</b> me.
	(can't go wouldn't have gone won't have gone)
19-	I'd have passed my driving test if I on rules harder.
	( studied had studied study)
20-	Unless you have French and English languages, you (not, be able to) live in Quebec.
	(won't be able to wouldn't be able to mightn't be able to)
21-	If your classmates <b>had helped</b> you in presentation, you(have) a chance to give a talk
	in front of the headmistress.
22-	If you (want) to learn a new language, you <b>need</b> to be motivated.
23-	<b>Do you usually go</b> home or meet your friends when school (finish).

11. Masdar City, began its development in 2006 CE, will be the world's first carbon-neutral

(which , that , where , when)

# الاستاذ عمر جوارنة 0786482234 فيس بوك: طلاب الاستاذ عمر جوارنه تم التحميل من موقع الأو ائل التعليمي www.awa2el,net

<b>12.</b> In	e Masdar Institute of Science and Technology is a university	students are fully
commi	tted to finding solutions to the world's energy problems	
	nich , that , where , whose)	
	swer: 1. period 2. which 3. which 4. who 5. which 6. which 7. when 8. wh	nich 9. in which 10.
	ich 11. which 12. whose	
	ete each of the following items so that the new item has a similar meaning	to the one before it and
-	t down in your ANSWER BOOKLET.	to the one before it and
	nar went with his friends to London last year.	
	e person	
<b>2</b> - My	daughter graduated from university on Monday.	
The da	у	
3- I lil	ke Geography most of all.	
The su	bject	
<b>4</b> - The	e Sahara Desert is very hot. It's in Africa. (relative pronoun)	
The Sa	hara Desert,	
	ildren often have problems with their teeth. They like sweets so much. $$ (who	o)
Childre	en,	
<b>6</b> - ۸I-	Jazari invented the mechanical clock in the twelfth century.	
	riod	
	ing	
	rson	
7- Ho	w would you define success?	
The wa	ay being very good at somethi	ng you care about
		ing you can't about.
0- 111	e Giralda tower stands at just over 104 metres. It's one of the most importan	
	e Giralda tower stands at just over 104 metres. It's one of the most importan ain.	
Spa The Gir	ain. ralda,	
Spa The Gir <b>9-</b> Al-	ain. ralda, Kindi is especially famous for his work in geometry.	
Spa The Gir <b>9-</b> Al- It	ain. ralda, Kindi is especially famous for his work in geometry.	
Spa The Gir <b>9-</b> Al- It <b>10-</b> My	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most.	
Spa The Gir <b>9-</b> Al- It <b>10-</b> My The pe	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson	
Spa The Gir 9- Al- It 10- My The pe 11- I like	ralda,	
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson  ke Geography most of all. bject	t buildings in Seville,  * كورس الهدف *   \$\frac{2}{5}\$  \$2
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson  ke Geography most of all. bject ndon is a huge city. It's the capital of the UK.	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor London	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson  ke Geography most of all. bject ndon is a huge city. It's the capital of the UK.	t buildings in Seville,  * كورس الهدف *   \$ أَوْ اللغة الانجليزية   \$ أَوْ اللغة الانجليزية   \$ أَوْ اللغة الانجليزية   \$ أَوْ اللغة الانجليزية
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson ke Geography most of all. bject ndon is a huge city. It's the capital of the UK. n, which The person who went with his friends to London last year was Omar.	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe 1. 2.	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson ke Geography most of all. bject ndon is a huge city. It's the capital of the UK. n, which  The person who went with his friends to London last year was Omar. The day when my daughter graduated from university was Monday.	t buildings in Seville,
Spa The Gir 9- Al- It	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson ke Geography most of all. bject ndon is a huge city. It's the capital of the UK. n, which  The person who went with his friends to London last year was Omar. The day when my daughter graduated from university was Monday. The subject that/which I like most of all is Geography	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe 1. 2. 3. 4.	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson ke Geography most of all. bject indon is a huge city. It's the capital of the UK. n, which ir:  The person who went with his friends to London last year was Omar. The day when my daughter graduated from university was Monday. The subject that/which I like most of all is Geography The Sahara desert, which is in Africa, is very hot.	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe 1. 2. 3. 4. 5.	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe 1. 2. 3. 4.	ain. ralda, Kindi is especially famous for his work in geometry.  y father has influenced me most. rson  ke Geography most of all. bject  ndon is a huge city. It's the capital of the UK.  n, which  r:  The person who went with his friends to London last year was Omar. The day when my daughter graduated from university was Monday. The subject that/which I like most of all is Geography The Sahara desert, which is in Africa, is very hot. Children, who like sweets so much, often have problems with their teeth. The period when Al-Jazari invented the mechanical clock was the twelfth cell	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe 1. 2. 3. 4. 5.	ralda,	t buildings in Seville,
Spa The Gir 9- Al- It 10- My The pe 11- I lil The sul 12- Lor Londor Answe 1. 2. 3. 4. 5.	ain. ralda,	t buildings in Seville,  * كورس الهدف  * النتبه اللغة الانجليزية اللغة الانجليزية اللغة الانجليزية المنتبا أنتبه المحدد المدد
Spa The Gir 9- Al- It	ralda,	t buildings in Seville,  * كورس الهدف  * النبه الفقة الانجليزية  """  """  """  """  """  """  """

- 9. It is for his work in geometry that Al-Kindi is especially famous. .
- 10. who/that has influenced me most is my father
- 11. that/which I like most of all is Geography
- 12. London, which is the capital of the UK, is a huge city.

### التحميل من موقع الأوائل التعليمي www.awa2el,net

### متلازمات حفظ

المواصلات العامة public transport التخطيط الحضري urban planning

3 biological waste النفايات الحيوية 4 carbon footprint الثار الكربون

النمو الاقتصادي 6 economic growth اثر سلبي 5 negative effect

solar power الطاقة الشمسية environmentally -friendly مديق للبيئة wind farms مزارع الرياح renewable energy طاقة متجددة حالي من النفايات environmentally خالي من النفايات carbon footprint انبعاثات الكربون carbon neutral خالي من الكربون car - free -zone منطقة خالية من السيارات pedestrian friendly



امتحان الوحدة الرابعة



# THE HASHEMITE KINGDOME OF JORDAN-MINISTRY OF EDUCATION GENERAL SECONDARY CERTIFICATE EXAMINATION 2023 GENERAL ENGLISH

الدورة الصيفية - الأستاذ عمر جوارنة

DATE: Saturday 20 th of November, 2023

TIME: 1 HOUR

ملحوظات: 1- اجب عن أسئلة هذه الورقة جميعها 2- للمتقدمين في الفروع المهنية 3- عدد الأسئلة (5) وعدد الصفحات (4)

**Ouestion number one:** 

Read the following texts carefully, and then in your ANSWER BOOKLET answer all questions that follow. Your answer should be based on the text.

- Al-kindi was a physician, philosopher, mathematician, chemist, musician and astronomer a-true polymath. He made ground-breaking discoveries in many of these fields, but it is probably **his** work in arithmetic and geometry that has made him most famous.

### 1- What has probably made Al-Kindi most famous is -----.

- a- being a physician and a philosopher
- b- making ground breaking discoveries
- c- his work in arithmetic and geometry
- d- being a musician and an astronomer

- Although megaprojects vary in terms of size and cost, <u>they</u> are all, by definition, expensive, public projects that attract a high level of interest and media coverage. Projects range from motorways, airports, tunnels, bridges, etc. to entire city complexes.
- 2- The sentence which contains examples of megaprojects is ......
- a- Projects range from motorways, airports, tunnels, bridges, etc. to entire city complexes.
- b- Although megaprojects vary in terms of size and cost, they are public projects.
- c- they are all, by definition, expensive, public projects that attract a high level of interest and media coverage
- d- megaprojects vary in terms of size and cost

1	7

3- The word which means " to differ according to the situation" is
a- attract b- vary c- media coverage d- megaprojects
4- The underlined pronoun "they" refers to
a- terms b- megaprojects c- size and cost d- motorways
- The current residents of Masdar City are all students at the Masdar Institute of Science and Technology, a university whose students are fully committed to finding solutions to the world's energy problems.
5- The residents existing at the present time at Masdar City are
a- farmers b- teachers c- students d- workers
- Ibn Bassal was a writer, a scientist and an engineer who lived in Al-Andalus in the eleventh century CP. He worked in the court of Al-Ma'mun, who was the king of Toledo.
6- Ibn Basal lived in
a-Baghdad b- Morocco c- Marrakesh d- Al - Andalus
- This essay discusses Masdar City, which is an example of a "megaproject". Megaproject are extremely large investment projects, which are designed to encourage economic growth and bring new benefits to cities. Megaprojects vary in terms of size and cost.
7- The writer states two benefits of creating megaprojects. These benefits are:
a- Encourage economic and agricultural fields
b- Encourage economic growth and bring new benefits to cities.
c- Vary in terms of size and cost.
d- Very large and very expensive
Question number two
A) Choose the suitabl item from those given to complete each of the following sentences, then
write the answers down in your ANSWER BOOKLET.
8- We burn carbon whenever we use oil, coal or gas. This is known as our carbon
a-footprint b-neutral c-biological d-megaprojects
9- Hospitals need to dispose of a lot of waste , and it should be carefully managed because
it can be dangerous.
a- projects b- polymath c- geometry d- biological
10- 'Green' projects are environmentally
a- founder b- friendly c- Talent d- transport
11- If a city recycles everything and doesn't throw anything away, it is zero
a-footprint b-neutral c-biological d-waste
12- Mr Omar is a true, working in all kinds of creative and scientific fields.
a- plumath b- economic b- neutral c- biological
13- Patients must not take in medicine without consulting
a-Philosopher b- mathematician c- polymath d- physician
<ul> <li>14- A place where no cars are allowed is a car-free zone, and it isfriendly.</li> <li>a- Neutral b- footprint c- pedestrian d- waste</li> </ul>
a-1 (cutial b-100tp1111t c-peuest11an u-waste

## عمر جوارنة 0786482234 فيس بوك: طلاب الاستاذ عمر جوارنه تم التحميل من موقع الأو ائل التعليمي www.awa2el.net

B . Study the following sentence and answer the questions that follows. Write the answer down in your ANSWER BOOKLET.

The person who is believed to be responsible for the design of the tower, which was originally a minaret, is the mathematician and astronomer Jabir ibn Aflah.

- 15- The function of using the non-defining relative clause in the above sentence is ...
- a- to give essential information
- b- to give additional information
- c-regret in the past
- d- to emphasise certain information



### **Question number three**

A. Choose the suitable item from those given to complete each of the following sentences and write the answers down in your ANSWER BOOKLET.

v · · · · · · · · · · · · · · · · · · ·
16- The year inPetra was made a World Heritage Site was 1985 CE.
a- which b- where c- whose d- who
17- It was the month of RamadanIbnSina died, in June 1037 CE.
a- which b- where c- when d- who
18- The walls and huge corner towers of the castle,was built at the beginning of the fourth
century CE, are still standing.
a- which b- that c- where d- when
19- If we take publicmore often, there will be fewer cars on the roads, which will result in
cleaner air in our cities.
a- planning b- growth c- effects d- transport
20- The need for more effective urban is evident when we consider modern day problems
like traffic.
a- planning b- economic c- biological d- footprint
21- A mathematician is someone works with numbers.
a- which b- who c- where d- when
22- 'Physician' is an old-fashioned word means 'doctor.'
a- who b- whose d- that d- where
23- Children, like sweets so much, often have problems with their teeth.
a- who b- which c- where d- when
B . Read the following situation and rewrite the sentences . Write the answers down in your
ANSWER BOOKLET.
24- Al-Jazari invented the mechanical clock in the twelfth century.
a- It is the twelfth century when Al-Jazari invented the mechanical clock
b- It was the twelfth century when Al-Jazari invented the mechanical clock
c- It is Al-Jazari who invented the mechanical clock in the twelfth century
d- It was the mechanical clock where Al-Jazari invented in the twelfth century

- 25- Petra was made a World Heritage Site in 1985 CE.
- a- The year which Petra made a World Heritage Site was 1985 CE
- b- The year when Petra made a World Heritage Site was 1985 CE
- c- The year when Petra made a World Heritage Site is in 1985 CE
- d- The year where Petra made a World Heritage Site was 1985 CE



### التحميل من موقع الأوائل التعليمي www.awa2el,net

- 26- My father has influenced me most.
- a- The person who has influenced me most is my father.
- b- The person in which has influenced me most is my father.
- c- The person where has influenced me most is my father.
- d- The person which has influenced me most was my father.
- 27- I like Geography most of all.
- a- The subject that I like most of all was Geography.
- b- The subject who I like most of all is Geography.
- c- The subject when I like most of all is Geography.
- d- The subject that I like most of all is Geography.
- 28- Jabir ibn Hayyan did his research in a laboratory in Iraq.
- a- The person where Jabir ibn Hayyan did his research in a laboratory was Iraq.
- b- The country which Jabir ibn Hayyan did his research in a laboratory was Iraq.
- c- The country when Jabir ibn Hayyan did his research in a laboratory is Iraq.
- d- The country where Jabir ibn Hayyan did his research in a laboratory was Iraq.
- 29- The Sahara Desert is very hot. It's in Africa.
- a- The Sahara Desert, which in Africa, is very hot
- b- The Sahara Desert, where is in Africa, is very hot
- c- The Sahara Desert, that is in Africa, is very hot
- d- The Sahara Desert, which is in Africa, is very hot
- 30- Huda won the prize for Art last year.
- a- The prize that Huda won last year was for Art
- b- The prize which Huda won last year is for Art
- c- The person who Huda won last year was for Art
- d- The prize when Huda won last year was for Art
- 31- The heat made the journey unpleasant.
  - a- The journey which I made was unpleasant.
  - b- It was the heat which made the journey unpleasant.
  - c- The journey which I made was unpleasant because of the heat.
  - d- It was the unpleasant journey which made the heat.
- 32- The person .....
  - a- Who invented Al-Jazari the mechanical clock was in the twelfth century.
  - b- Which invented the twelfth century in the mechanical clock was Al-Jazari.
  - c- Who invented the mechanical clock in the twelfth century was Al-Jazari.
  - d- Who invented the mechanical clock in the twelfth century is Al-Jazari.



### تحميل من موقع الأو ائل التعليمي www.awa2el.net



### THE HASEMITE KINGDOME OF JORDAN-MINISTRY OF EDUCATION **GENERAL SECONDARY CERTIFICATE EXAMINATION 2022 GENERAL ENGLISH**

الدورة الشتوية - المستوى الرابع (الوحدة التاسعة) الاستاذ عمر جوارنة

DATE: Sunday 14th of June, 2022 **TIME: Two hours** 

ملحوظات: (1) اجب عن أسئلة هذه الورقة جميعها ﴿ (2) للمتقدمين في الفروع الأكاديمية والمهنية

Read the following text carefully, and then in your ANSWER BOOKLETE answer all questions that follow. Your answer should be based on the text.

Whether you're selling a new type of toothpaste to a chain of pharmacies, the latest computer software to a school or a new kind of package holiday to a travel agency – you need to know how to make a sales pitch. you should firstly do your research, so it is essential to know everything about your product. Do you know when it was developed, and where it is produced? You also need to know who the target market is – for example, the age group or income of the people who might buy it.

Not only that, you should know all about the competition – that is, similar products on the market. Plan your presentation carefully, not just what you will say, but how you will say it. Will you read it word by word, use notes or memorise it? Whatever you decide, it is always a good idea to have a list of your main points, in case something interrupts you, or you simply freeze with nerves (it happens!).

To be professional, Keep your presentation short and simple. Start with some friendly comments. For example, thank your hosts for allowing you to speak to them, and compliment their company. Remember to speak slowly and clearly. It is important to appear confident (even if you're nervous!). While you're speaking, don't keep your head down. Instead, look round the room and make eye contact with your audience. Smile! When you've finished speaking, invite questions. If you don't know the answers, don't pretend! Thank the questioner and promise to find out the answer (and do it!). Finally, have a summary of your presentation ready to hand out at the end of the session.

### **Question number one** (24 points)

- 1. The text states two examples of the target market that the salesperson has to know. Write them down. (2 points)
- 2. What does the underlined pronoun (it) refers to? (2 points)
- 3. Write down the expression which means of "an organised trip with everything included in the price". (2 points)
- 4. Write down two examples of products mentioned in the text. (2 points)
- 5. According to the writer, it is important to have a list of main points during the presentation for two reasons. Write down these reason to have a list of main points. (2 points)
- 6. The writer suggests many ways to say the presentation. Write down two of these ways. (2 points)
- 7. Quote the sentence which shows examples of friendly comments that the salesperson has to start with. (4 points)
- 8. Write down what the salesperson has to do in case they don't know the answer of a question during the presentation. (3 points)
- 9. It is important to believe in the product you want to buy. Write down three aspects that make you buy a product. (3 points)
- 10. You should have a summary of your presentation ready to hand out at the end of the session. Think of this statement and in two sentences write your point of view. (2 points)

#### **Question number two**

Choose the suitabl item from those given in the box to complete each of the following sentences and write it down in your ANSWER BOOKLETE. (20 points)

- 1. Most of Jordan's ...... go to Iraq, the USA, India and Saudi Arabia, such as phosphate and potash.
  - A) imports B) track record C) extraction D) exports

B) I wish they have been so far away.

D) I wish they weren't so far away.

D) I wish I wasted much money on useless things.

7. My cousins don't live near here.
A) I wish they hadn't been so far away.

C) I wish they had been so far away.

22

### م التحميل من موقع الأوائل التعليمي www.awa2el.net

### 8. Jordan needs to import a lot of oil.

A) If only it had had larger oil reserve. B) If only it doesn't have larger oil reserve.

C) If only it had larger oil reserve. D) If only it didn't have larger oil reserve.

### 9. I ate so many sweets, and now I feel ill.

A) I wish I had eaten so many sweets. B) I wish I hadn't eaten so many sweets.

C) I wish I didn't eat so many sweets. D) I wish I have eaten so many sweets.

### 10. Nahla couldn't find her way around the city very easily.

A) If only she brought a map. B) If only she had brought a map.

C) If only she has brought a map. D) If only she brings a map.

### **Answer: Question number one**

1- 1\* the age group 2\* income

- 2- product
- 3- package holiday
- 4- 1\* a new type of toothpaste 2\* the latest computer software 3\* a new kind of package holiday
- 5- 1\* in case something interrupts you 2\* you simply freeze with nerves
- 6- 1\* Will you read it word by word 2\* use notes 3\* memorise it
- 7-1\* thank your hosts for allowing you to speak to them 2\*compliment their company.
- 8- 1\* don't pretend! 2\* Thank the questioner 3\* promise to find out the answer
- 9-1\* good quality 2\* low price 3\* the need for it
- 10- I think that is true because people get and remember all information about the product easily such as phones numbers and some people arrive late

### Question number two

1- D) exports 2-B) track record 3- A) reserves 4-B) compromise 5-B) pharmaceuticals

### Question number three

A: 1-A) export 2-B) advice 3-C) qualification 4-A) agriculture

### Question number four

- 1- C) If only he had done a cultural awareness course.
- 2- B) He wishes he were taller.
- 3-B) I wish it had been cooler.
- 4- C) I wish I had read that book.
- 5- C) If only he spoke Chinese.
- 6- A) I wish I hadn't wasted much money on useless things.
- 7- D) I wish they weren't so far away. 8- C) If only it had larger oil reserve.
- 9- B) I wish I hadn't eaten so many sweets. 10- B) If only she had brought a map.

مع امنياتي لكم بالتفوق والنجاح الأستاذ ممر جوارفة

تابعوني على قناة اليوتيوب والفيسبوك: طلاب الاستاذ عمر جوارنة

0786482234/ 0777590657 / 0796261599